

WINNING
ISN'T EVERYTHING,
BUT WANTING
TO WIN IS.
- VINCE LOMBARDI

CEPM

in association with

i2P2M

International Institute of
Projects & Program Management
(a section 8 not for profit company)

An amazing and unique competition

3rd International Project Management Team Excellence Award



Physical Mode : Participating Teams from India

22-23 November 2022 at Hotel Le Meridien, New Delhi

Virtual Mode : Participating Teams from outside India









21-22 November 2022

Declaration of Winning Teams on
23 November from 5:00 to 5:30 pm (GMT +5.30 Hrs.)




Participants gain 4 years of experience in the 2 day competition

Participate...show your mettle...and win the 100% objective competition

IPMTEA Sponsors

 Trophy  plus Cash Award of Rs. 1 Lac (US \$1250) to the WINNING TEAM	 Trophy  plus Cash Award of Rs. 25,000 (US \$315) - to the RUNNER-UP TEAM	 Trophy  For the SECOND RUNNER - UP TEAM	 Trophy  For the BEST CPSU TEAM
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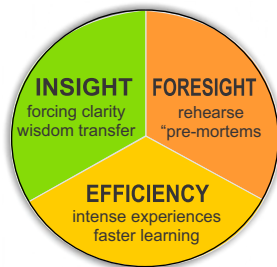
Winners of IPMTEA Competition

	2021	2020	2019	2018
 Winner Trophy	IOC (Pipelines)	Northern Coalfields	NTPC (Lara)	NTPC (Kudgi)
 Runner-up Trophy	DVC	NTPC (Corp off)	NITI Aayog	Gail
 2nd Runner-up Trophy	NTPC (Hydro-HQ)	IOC (Paradip)	TATA Motors	NTPC (PMI)

The two simulations used in the I-PMTEA competition are also used in the top 20 business schools
as well as many global companies.



I hear and I forget. I see and I remember. I do and I learn. - Confucius



Three compelling reasons to use Prendo simulation programs in I-PMTEA - 2022

- INSIGHT**- the simulations ensure profound understanding by giving users chance to see 'both cause and effect'.
- FORESIGHT** - the simulations provide hands on experience to reduce the risk of making mistakes in the real world.
- EFFICIENCY** - the simulations provide accelerated experiences ensuring fast, effective and accessible learning.

Why are real time simulations at the center stage of I-PMTEA ?



People learn by doing

Complex skills can only be developed by (a) making decisions or taking actions, (b) experiencing the consequences, and then (c) figuring out what happened and why, and then repeating the process, i.e. practising.



Simulations are better than real world experience

In contrast with using real projects and real organisations as their practice grounds, when mistakes can be very expensive, simulations are faster, lower risk, lower cost, and crucially, more effective because they make the link between cause and effect easier to see.



Simulations are essential in many professions

Pilots, military strategists and surgeons, for example, have long understood the importance of simulating their activities in order to improve their performance and reduce the risk of failure in the real world.

Leaders face many challenges in the modern world, including working with increasing levels of complexity and ambiguity, accelerating levels of change and uncertainty, as well as ongoing pressure to act responsibly and ultimately, to create value. The most powerful learning method to address these many challenges is advanced simulation, because **participants must take decisions and can see the consequences.**

Lectures are effective ways of sharing information. Case study discussions go further, but still don't force participants to take decisions or see the consequences. None of these methods provoke any memorable emotional reaction. The next generation of leaders in particular are looking for live experience through project management simulations like pilots do through flight simulators.

349 Participants in 79 Teams from 26 Companies in National/ International PMTEA from 2018 to 2021

Participating companies







Some other Indian organisations that have used the Simulations



A single window to the art, science and philosophy of project management.
Memorable experience of simulation programs that could motivate any professional. - Dr. Manu Korulla, DRDO





2021 Score & Rankings (Top 5 out of 22 Teams)

2021 Top 5
(out of 22 Teams)

Rank	Team	Company	Total Out of 300 Marks	Trophy	Category
1	7	IOC (Pipelines)	232	 	NTPC Winner Trophy & i2P2M Best IOC Directorate Trophy
2	10	DVC	228		IOC Runner-up Trophy
3	17	NTPC (Hydro-HQ)	227		CEPM 2 nd Runner-up Trophy
4	13	IOC - PDRP	221		
5	3	IOC - RHQ	215		




2020 Score & Rankings (Top 5 out of 19 Teams)

2020 Top 5
(out of 19 Teams)

Rank	Team	Company	Total Out of 300 Marks	Trophy	Category
1	15	Northern Coalfield	225		NTPC Winner Trophy
2	19	NTPC PP&M, Corporate Office	218		IOC Runner-up Trophy
3	12	IOC- Refinery (Paradip)	206	 	CEPM 2 nd Runner-up Trophy & i2P2M Best IOC Directorate Trophy
4	9	IOC- Refinery (HQ) 1	202		
5	16	NTPC (North Karanpura)	198		



2019 Score & Rankings (Top 5 out of 21 Teams)

2019 Top 5
(out of 21 Teams)

Rank	Team	Company	Total Out of 300 Marks	Trophy	Category
1	11	NTPC (Lara)	256		NTPC Winner Trophy
2	6	NITI Aayog	242		IOC Runner-up Trophy
3	5	TATA Motors 1	236		CEPM 2 nd Runner-up Trophy
4	1	NTPC (Khargone)	221		
5	4	Siemens 1	220		

2018 Score & Rankings (Top 5 out of 17 Teams)

2018 Top 5
(out of 17 Teams)

Rank	Team	Company	Total Out of 300 Marks	Trophy	Category
1	1	NTPC (Kudgi)	237		NTPC Winner Trophy
2	6	GAIL	235		IOC Runner-up Trophy
3	15	NTPC (PMI)	231		
4	3	IOC (Refinery)	193		
5	14	IOC (Marketing)	183		

International Project Management Team Excellence Award Competition

Competition timing is from 9.30 am to 4 pm based on the local time zone selected by participating teams.

Participants gain 1 Year of valuable experience in 1 Day

Day 1 - Real Time Simulation on Managing Stakeholders : 21 November 2022



Three out of 12 stakeholders from 8 countries responding to team as how do they feel about the planning of the project?

Development Plan

DECISIONS		OUTCOMES	
SETTLEMENT PLOT	Openpit	SETTLEMENT	> Destroyed
RAINFOREST PLOT	Underground	RAINFOREST	> Unaffected
PARROT PLOT	Underground	PARROT	> Unaffected
PROCESSOR	Filter	RIVER POLLUTION	> 48,000
LOADING AREA	No Air Con	LUNG DISEASE	> High
COMMUNITY	No Donation	SCHOOLS	> No Donation
	No Donation	EMPLOYMENT	> 38,000
		TAXES \$	> 144 million
		PROFIT \$	> 577 million

Six major key decision points with its impact on 12 stakeholders and 6 major outcomes

Prendo was commissioned by Shell to design and develop a simulation of how typical spectrum of stakeholders behave during a major project. The simulation brings to life the universal leadership challenge of maximizing support across a range of parties who have different interests, agendas and motives. The simulation is used across the globe in numerous industries.

It is used in various contexts, including:

- project and program leadership
- general management and strategy
- ethical leadership and CSR
- global and cross-cultural leadership
- influencing skills and networks

KEY OUTCOMES



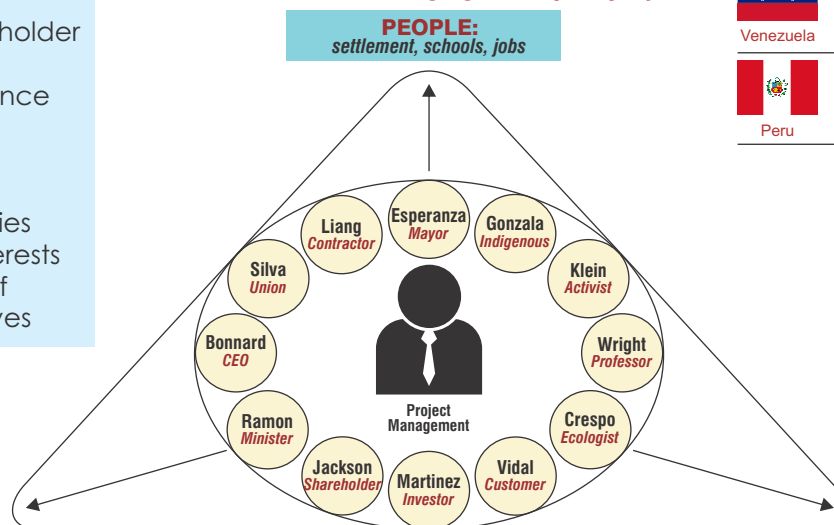
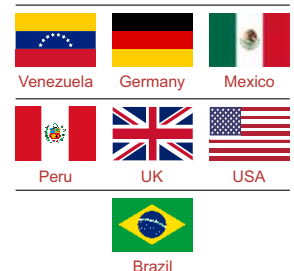
participants gain a number of insights and skills, including how to :

- develop detailed stakeholder analyses
- understand & use influence networks
- develop effective stakeholder and communication strategies
- balance conflicting interests
- analyse the full range of human interests & motives

Team Score Range
- 400 to +400 Marks
(Team score will be normalised to 100 Marks)

Balancing of People, Economic and Planet considerations in managing a complex projects

Stakeholders from different countries



There are twelve major stakeholders classified in 3 categories i.e People, Economic & Planet. They have varying degrees of influence on the project.

International Project Management Team Excellence Award Competition

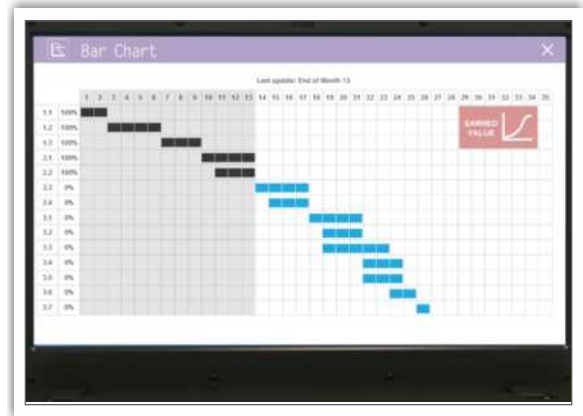
Competition timing is from 9.30 am to 4 pm based on the local time zone selected by participating teams.

Participants gain 3 Years of valuable experience in 1 Day

Day 2 - Real Time Simulation on Project Leadership : 22 November 2022



Out of 12 stakeholders, Banker, Head of Design Team and CEO giving their opinion on the business case as proposed by the team



Project monitoring through Bar chart to control Time, Scope, Risk, Cost, Quality and maximising stakeholder's satisfaction

Prendo's 'SPATIUM' real time simulation on Project Leadership Construction Project in 24 months within 50 million dollars and satisfying 12 different stakeholders.

The "3 years in 1 day" real time simulation will take you across all the project life cycle phases which in real live situation will take 3 years from planning to completion. Often, a team member does not get an opportunity to work from the stage of conceptualisation to project closure. It is an intense, but risk-free experience that will help them develop skills in the key topics as given below.

Developed with inputs from the Major Projects Association, UK the simulation brings to life many key themes of advanced project management, including:

- project success: what is it, and what causes it
- project complexity and uncertainty
- the "art" of project management

KEY TOPICS

- Advanced project management
- Teamwork
- Stakeholder management
- Managing risk & uncertainty
- Implementing strategy
- Complexity & ambiguity

LEARNING OUTCOMES



- define project success
- analyse and manage risks
- manage the early stages of a project
- judge stakeholder-driven trade-offs
- develop an optimal contract strategy
- juggle & integrate multiple disciplines
- plan & control a project
- take decisions in a complex scenario

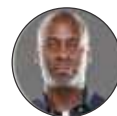
Team Score Range -100 to +100 Marks
(Team score will be normalised to 200 Marks)

Project Leadership

There are twelve key persons who are associated with this project. The team challenge is to demonstrate project leadership to maximise the overall satisfaction of these 12 key stakeholders, timely completion of the project within cost and with good profitability.



Hill-Norton
Chairman



King
Board Member



Entwistle
Chief Executive



Dillon
Project Director



Connor
Finance Director



Goldman
Operation Director



Gonzalez
Team Manager



Morello
Main Contractor



Archibald
Head of Design



Lamont
Local Resident



Boyd
Banker



Foster
Supporters Assoc'n

International Project Management Team Excellence Award (I-PMTEA) competition

In 2018 CEPM initiated and launched the world's first 100% objectively assessed Project Management Team Excellence Award competition that was based on each team's performance in two real time computer based simulations that required numerous complex decisions to be made by the team. This competition was launched as the National Project Management Team Excellence Award (PMTEA). The top 2 central public sector companies of India i.e. **NTPC** and **Indian Oil** lent their support to this unique National PMTEA competition by offering the Winner and 1st Runner-up Trophies along with a cash prize to the Winning and 1st Runner-up teams.

In 2020 due to pandemic the competition was launched in virtual mode at a global level and renamed as International Project Management Team Excellence Award (I-PMTEA). Since the beginning in 2018, We had 79 Teams for all over the world.

**This year I-PMTEA 2022 competition is being held in both Physical and Virtual Modes.
Physical mode in New Delhi for teams from India and Virtual mode for teams from outside India.**

I-PMTEA competition is globally the only award based on **100% objective assessment** depending on the score achieved by each team in 2 leading separate Project Management Simulations from Prendo, UK. Each team performance is independently assessed in UK. The first Simulation is related to Managing Stakeholders (Copper mines with 12 stakeholders from 7 countries) and the second Simulation is demonstrating Project Leadership (Building a giant stadium in 24 Month and under 50 million pounds).

- The team scoring the highest score will be declared the Winning Team and shall lift the NTPC Winners Trophy plus a cash award to of INR 100,000 (US\$ 1250) to the team. The team with the second highest score will lift IOC Runner-up Trophy plus a cash award of INR 25,000 (US\$ 315). The team with the 3rd highest score will lift the CEPM 2nd Runner-up trophy. Amongst the teams from the various IOC Directorates, the team getting the highest score will lift the i2P2M Best IOC Directorate Team trophy.



(2019) Second National PMTEA, had 90 participants in 21 teams from 17 organisation in New Delhi (Physical)



(2021) International PMTEA Online Virtual Mode with 21 Teams (Virtual)

Individual team members will also gain 4 years of experience in 2 days - a great Return On the Time Invested (ROTI)

The two simulations used in the I-PMTEA competition are also used in the top 20 business schools as well as many global companies such as :



Centre for Excellence in Project Management (P) Ltd. (CEPM), with 650+ clients covering leading public and private sector companies, central and state sector. has exposed millions regarding importance of good planning and better deliveries for country's development through print and electronic media, Lok Sabha and Rajya Sabha TV and ET Media. Our interviews and events have been covered 100+ times in national newspapers and magazines. 1000+ top notch companies, 400+ foreign speakers and participants and 300+ Indian experts have been associated with our programs.

CEPM offers a wide range of project management related services.



Global Symposiums on Project Management annually since 1992 and the World Project Management Forum (WPMF) since 2019

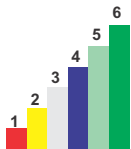
CEPM organised India's first international conference on project management in 1992 in association with UNDP. This laid the foundation for creating a project oriented India. Since then CEPM is holding global symposiums on project management every year in association with various ministries, associations and industry.

- On 4th Dec 2017, Hon'ble Minister, GoI, Shri Suresh Prabhu released the book "Building A Project Oriented Society" authored by CEPM MD, Ms. Ruchira Jain.
- In 2019 the WPMF Inaugural Meet was very successfully held with the Global Symposium in New Delhi. In 2020 and 2021 both the WPMF Meet and Global Symposium were held virtually. All three events were Supported by NITI Aayog.
- In 2022 it is being held on 14-15 December in physical mode in New Delhi and virtually for international participants.



Project Management Training

CEPM has trained 31,000+ persons on various project management topics covering Totality of Project Management, Advanced PM Concepts, Advanced Risk Management, MS Project, EVMS, Agile PM, Critical Chain, Soft Skills etc. and prepares individuals for various PM certifications like CIPM & CrtPRM administered by i2P2M, a global PM certification body.



Measuring Organisation's Management Maturity

CEPM measures organisations management maturity across three areas.

- Organisation Project Management Maturity Assessment
- Organisation Risk Management Maturity Assessment
- Organisation Human Capital Management Maturity Assessment



International Project Management Team Excellence Award (I-PMTEA) (2018-22)



Trophy for the
Winning team



Trophy for the
Runner-up Team



Trophy for the
2nd Runner-up Team



Trophy for the Best
IOC Directorate Team



Project Consulting Services (PCS)

CEPM offers niche services in project consultancy in the following key areas:

- Back-office Support for Techno-legal Services focusing on Contracts, Commercial Agreements, Conflict Resolution, Mediation and Arbitration Laws.
- Knowledge Sharing and Training Seminars on Legal Aspects of Contracts, Commercial Agreements, Conflict Resolution and Arbitration for expending knowledge base and building core competencies of mid level Project Engineers in legal field.
- Technical Consulting Services for Greenfield / Brownfield expansion projects in Auto, Construction Equipment, Auto-Ancillary and Mid size manufacturing sector.

CEPM Publications (14 Books)

CEPM has published 14 major books on project management covering diversified topics such as projects, programs and portfolios including Agile methodology.



(2013) Dr. M.V. Moily Hon'ble Petroleum Minister releasing CEPM MD, Ruchira Jain's book on 'Totality of Project Management'



(2017) Suresh Prabhu Hon'ble Minister of Industry & Commerce releasing Ruchira Jain's 2nd book on 'Building A Project Orientated Society'

CEPM covers end to end with a large portfolio of project and program related services.

PMTEA 2018 and 2019



One of the five IOC Teams engaged in Project Leadership Simulation of 27 months project giving 3 years experience in one day



One of the two Siemens Team engaged in Leading Organisation Change Simulation giving 1 year experience in one day



BPCL Team participating for the first time engrossed in action competing with 21 teams

I-PMTEA 2020 and 2021



Northeastern University USA Team in I-PMTEA 2020



I-PMTEA 2021 Winning Team (IOC Pipelines)



Some of the Participants of I-PMTEA 2021

I-PMTEA 2022

Participants gain 4 years of experience in the 2 day competition

- **Physical Mode : Participating Teams from India 22-23 November 2022 at Hotel Le Meridien, New Delhi**
- **Virtual Mode : Participating Teams from outside India 21-22 November 2022**

Declaration of Winning Teams on 23 November from 5:00 to 5:30 pm (GMT +5.30 Hrs.)

Who Should Attend

Teams from sectors such as

- Manufacturing
- Power and Coal
- Oil and Gas
- Telecom and IT
- R&D
- Infrastructure
- Financial Services
- Banking
- Real Estate
- Academia

We expect 40 teams for the third International Project Management Team Excellence Award (I-PMTEA-2022). Team members can have varied background including Finance, HR, Project and Operations. In the 2 simulation programs, the team will gain an experience of 4 years on average by virtue of taking numerous decisions and measuring the impact of such decisions. *Experience is nothing but learnings from the decisions we take.*

It is a great opportunity for organisations to showcase and benchmark themselves by sending teams to participate and lift the NTPC Winner Trophy and the IOC Runner-up Trophy in the competition.

Outcomes

- To excel in managing the complexities of projects and programs.
- **To gain 4 years of real life experience in just 2 days.**
- To excel in implementing projects and managing stakeholders expectation from planning to completion.
- To take informed decisions and see its consequences
- To get real world experience in managing Time, Cost, Quality, Risk & all Stakeholders
- **To compete with peers to win International I-PMTEA competition 2022**

Registration Details

- Participation is only through sponsoring organisations. An organisation can send more than 1 team. Team can be of 3 to 5 persons.
- **Organisations nominating a team of 3 to 5 persons - US \$2,600 per team**
- Registration fee is payable to: "Centre for Excellence in Project Management (P) Ltd."
- Registration fee is non-refundable but can nominate alternate team(s).

For more details, please contact:

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