

WINNING
ISN'T EVERYTHING,
BUT WANTING
TO WIN IS.
- VINCE LOMBARDI

CEPM

in association with

i2P2M

International Institute of
Projects & Program Management
(a section 8 not for profit company)

An amazing and unique competition

6th International - Project Management Team Excellence Award I - PMTEA 2023



Physical Mode : Participating Teams from India
16 - 17 November 2023 at Hotel Le Meridien, New Delhi

Virtual Mode : Participating Teams from outside India
15 - 16 November 2023

Declaration of Winning Teams on
17 November from 4:30 to 5:00 pm (GMT +5.30 Hrs.)

Participants gain 4 years of experience in the 2 day competition
Participate...show your mettle...and win the 100% objective competition

I-PMTEA 2023 Sponsors

 Trophy plus Cash Award of Rs. 1 Lac (US \$1250) to the WINNING TEAM	 Trophy plus Cash Award of Rs. 25,000 (US \$315) to the RUNNER - UP TEAM	 Trophy BEST CPSU TEAM	 Trophy SECOND RUNNER - UP TEAM	 Trophy BEST IOC Directorate TEAM
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(2022) 5th I-PMTEA competition had 85 participants in 19 teams from 12 organisations from India. ① U.K. Bhattacharya, Director (Projects), NTPC, ② Adesh Jain, Chairman, i2P2M, ③ DS Nanaware, Director (Pipelines) IOC, and ④ Atul Sobti, DG, SCOPE with the participants.



(2022) 5th I-PMTEA competition ① Atul Sobti, DG, SCOPE, handing over the BEST CPSU AWARD to ② U.K. Bhattacharya, Director (Projects), NTPC and ③ Adesh Jain, Chairman i2P2M and the I-PMTEA 2022 Program Director.

The two simulations from Prendo UK, used in the I-PMTEA competition are also used in the top 20 business schools as well as many global companies.

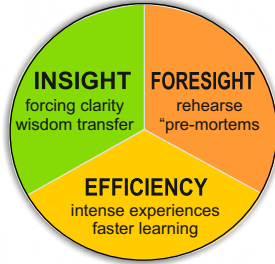


Simulation is a very useful experience,
This should be provided to every professional
working on the project. - B Arvind, HSFC, ISRO

A single window to the art, science and philosophy of project
management. Memorable experience of simulation programs
that could motivate any professional. - Dr. Manu Korulla, DRDO



Three compelling reasons to use Prendo simulation programs in I-PMTEA 2023



- INSIGHT** - the simulations ensure profound understanding by giving users chance to see 'both cause and effect'.
- FORESIGHT** - the simulations provide hands on experience to reduce the risk of making mistakes in the real world.
- EFFICIENCY** - the simulations provide accelerated experiences ensuring fast, effective and accessible learning.

Why are real time simulations at the center stage of I-PMTEA ?



People learn by doing

Complex skills can only be developed by (a) making decisions or taking actions, (b) experiencing the consequences, and then (c) figuring out what happened and why, and then repeating the process, i.e. practising.



Simulations are better than real world experience

In contrast with using real projects and real organisations as their practice grounds, when mistakes can be very expensive, simulations are faster, lower risk, lower cost, and crucially, more effective because they make the link between cause and effect easier to see.



Simulations are essential in many professions

Pilots, military strategists and surgeons, for example, have long understood the importance of simulating their activities in order to improve their performance and reduce the risk of failure in the real world.

The most powerful learning method to address these many challenges is advanced simulation, because **participants must take decisions and can see the consequences.**

The next generation of leaders in particular are looking for live experience through project management simulations **like pilots do through flight simulators.**

...knowledge that is actually implemented is much more likely to be acquired from learning by doing than from learning by reading, listening or even thinking

*- Jeffrey Pfeffer, Robert Sutton
The Knowing-Doing Gap*

435 Participants in 98 Teams from 32 Companies in National/ International PMTEA from 2018 to 2022






Participating companies







Some other Indian organisations that have used these Simulations







Top 5 out of 19 Teams in I-PMTEA 2022

Rank	Total Out of 300 Marks	Company	Trophy	Category
1	234	NTPC - Team 2 (Gokula, Rakesh, Rohit, Sanjai, Vishal)	 	NTPC Winner Trophy & SCOPE Best CPSU Team Trophy
2	232	IOC Pipelines - Team 3 (Bhumika, Chetan, Krishna, Kavish)	 	IOC Runner-up Trophy & i2P2M Best IOC Directorate Trophy
3	229	IOC Refineries - Team 2 (M K Agrawal, Mayurika, Parth, R R Kumar, R K Gupta)		CEPM 2 nd Runner-up Trophy
4	227	IOC Pipelines - Team 1 (Bavya, Hemant, Kinshuk, Karthik, Rajat)		
5	222	IOC Pipelines - Team 2 (Aravindh, Anvesh, Bhabesh, Saurabh, Tanya)		




Top 5 out of 22 Teams in I-PMTEA 2021

Rank	Total Out of 300 Marks	Company	Trophy	Category
1	232	IOC (Pipelines)	 	NTPC Winner Trophy & i2P2M Best IOC Directorate Trophy
2	228	DVC		IOC Runner-up Trophy
3	227	NTPC (Hydro-HQ)		CEPM 2 nd Runner-up Trophy
4	221	IOC - PDRP		
5	215	IOC - RHQ		

Top 5 out of 19 Teams in I-PMTEA 2020

Rank	Total Out of 300 Marks	Company	Trophy	Category
1	225	Northern Coalfield		NTPC Winner Trophy
2	218	NTPC PP&M, Corporate Office		IOC Runner-up Trophy
3	206	IOC- Refinery (Paradip)	 	CEPM 2 nd Runner-up Trophy & i2P2M Best IOC Directorate Trophy
4	202	IOC- Refinery (HQ)		
5	198	NTPC (North Karanpura)		

Top 5 out of 21 Teams in I-PMTEA 2019

Rank	Total Out of 300 Marks	Company	Trophy	Category
1	256	NTPC (Lara)		NTPC Winner Trophy
2	242	NITI Aayog		IOC Runner-up Trophy
3	236	TATA Motors		CEPM 2 nd Runner-up Trophy
4	221	NTPC (Khargone)		
5	220	Siemens		

Timings:

Physical Mode : 16 November, 9 am to 5 pm

Virtual Mode - 15 November, 9 am to 5 pm (as per their local time)

Participants gain 1 year of valuable experience in 1 day

Day 1 - Real Time Simulation on Managing Stakeholders



Three out of 12 stakeholders from 8 countries responding to team as how do they feel about the planning of the project?

Development Plan			
DECISIONS		OUTCOMES	
SETTLEMENT PLOT	Openpit	SETTLEMENT	> Destroyed
RAINFOREST PLOT	Underground	RAINFOREST	> Unaffected
PARROT PLOT	Underground	PARROT	> Unaffected
PROCESSOR	Filter	RIVER POLLUTION	> 48,000
LOADING AREA	No Air Con	LUNG DISEASE	> High
COMMUNITY	No Donation	SCHOOLS	> No Donation
	No Donation	EMPLOYMENT	> 38,000
	No Donation	TAXES \$	> 144 million
	No Donation	PROFIT \$	> 577 million

Six major key decision points with its impact on 12 stakeholders and 6 major outcomes

Prendo was commissioned by Shell to design and develop a simulation of how typical spectrum of stakeholders behave during a major project. The simulation brings to life the universal leadership challenge of maximizing support across a range of parties who have different interests, agendas and motives. The simulation is used across the globe in numerous industries.

It is used in various contexts, including:

- project and program leadership
- general management and strategy
- ethical leadership and CSR
- global and cross-cultural leadership
- influencing skills and networks

KEY OUTCOMES



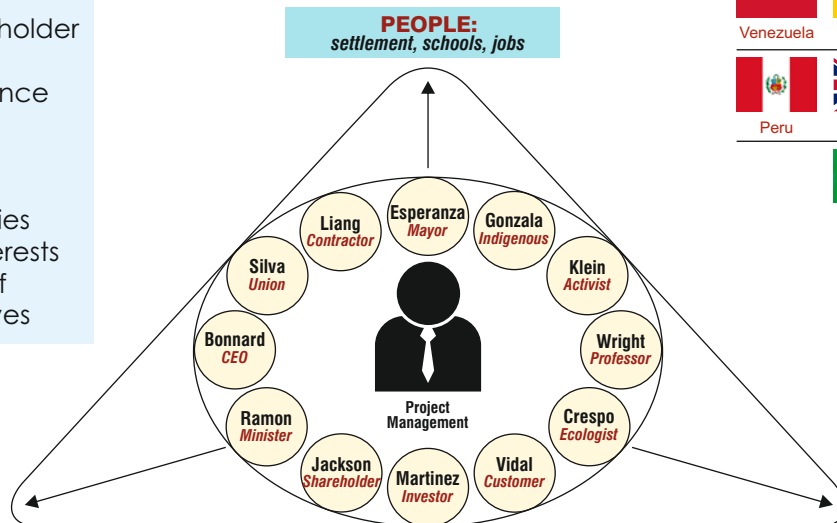
participants gain a number of insights and skills, including how to :

- develop detailed stakeholder analyses
- understand & use influence networks
- develop effective stakeholder and communication strategies
- balance conflicting interests
- analyse the full range of human interests & motives

Team Score Range
- 400 to +400 Marks
(Team score will be normalised to 100 Marks)

Balancing of People, Economic and Planet considerations in managing a complex projects

Stakeholders from different countries



There are twelve major stakeholders classified in 3 categories i.e People, Economic & Planet. They have varying degrees of influence on the project.

Timings:

Physical Mode : 17 November, 9 am to 5 pm

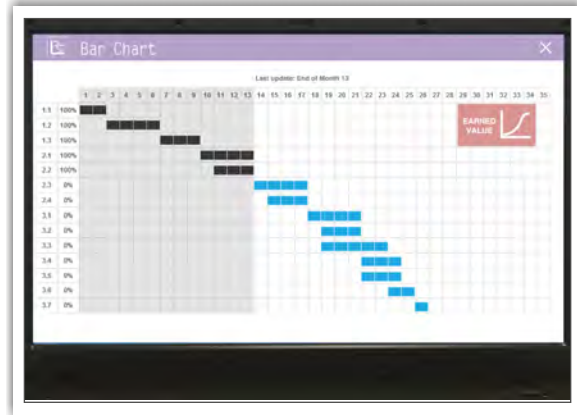
Virtual Mode - 16 November, 9 am to 5 pm (as per their local time)

Participants gain 3 years of valuable experience in 1 day

Day 2 - Real Time Simulation on Project Leadership



Out of 12 stakeholders, Banker, Head of Design Team and CEO giving their opinion on the business case as proposed by the team



Project monitoring through Bar chart to control Time, Scope, Risk, Cost, Quality and maximising stakeholder's satisfaction

Prendo's 'SPATIUM' real time simulation on Project Leadership Construction Project in 24 months within 50 million dollars and satisfying 12 different stakeholders.

The "3 years in 1 day" real time simulation will take you across all the project life cycle phases which in real live situation will take 3 years from planning to completion. Often, a team member does not get an opportunity to work from the stage of conceptualisation to project closure. It is an intense, but risk-free experience that will help them develop skills in the key topics as given below.

Developed with inputs from the Major Projects Association, UK the simulation brings to life many key themes of advanced project management, including:

- project success: what is it, and what causes it
- project complexity and uncertainty
- the "art" of project management

KEY TOPICS

- Advanced project management
- Managing risk & uncertainty
- Teamwork
- Implementing strategy
- Stakeholder management
- Complexity & ambiguity

LEARNING OUTCOMES



- define project success
- analyse and manage risks
- manage the early stages of a project
- judge stakeholder-driven trade-offs
- develop an optimal contract strategy
- juggle & integrate multiple disciplines
- plan & control a project
- take decisions in a complex scenario

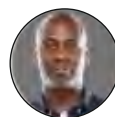
Team Score Range -100 to +100 Marks
(Team score will be normalised to 200 Marks)

Project Leadership

There are twelve key persons who are associated with this project. The team challenge is to demonstrate project leadership to maximise the overall satisfaction of these 12 key stakeholders, timely completion of the project within cost and with good profitability.



Hill-Norton
Chairman



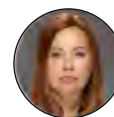
King
Board
Member



Entwistle
Chief
Executive



Dillon
Project
Director



Connor
Finance
Director



Goldman
Operation
Director



Gonzalez
Team
Manager



Morello
Main
Contractor



Archibald
Head of
Design



Lamont
Local
Resident



Boyd
Banker



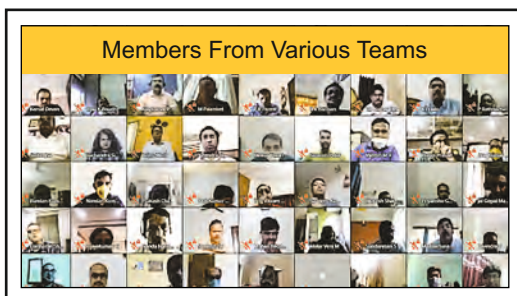
Foster
Supporters
Assoc'n

In 2018 CEPM initiated and launched the world's first 100% objectively assessed Project Management Team Excellence Award competition that was based on each team's performance in two real time computer based simulations that required numerous complex decisions to be made by the team. This competition was launched as the National Project Management Team Excellence Award (PMTEA). The top 2 central public sector companies of India i.e. **NTPC** and **Indian Oil** lent their support to this unique National/ International I-PMTEA competition by offering the Winner and 1st Runner-up Trophies along with a cash prize to the Winning and 1st Runner-up teams.

This year I-PMTEA 2023 competition is being held in both Physical and Virtual Modes.
Physical mode in New Delhi for teams from India and Virtual mode for teams from outside India.

I-PMTEA competition is globally the only award based on **100% objective assessment** depending on the score achieved by each team in 2 leading separate Project Management Simulations from Prendo, UK. Each team performance is independently assessed in UK. The first Simulation is related to Managing Stakeholders (Copper mines with 12 stakeholders from 7 countries) and the second Simulation is demonstrating Project Leadership (Building a giant stadium in 24 Month and under 50 million pounds).

- The Team scoring the highest score will be declared the Winning Team and shall lift the NTPC Winners Trophy plus a cash award of INR 100,000 (US\$ 1250) to the team. The team with the second highest score will lift IOC Runner-up Trophy plus a cash award of INR 25,000 (US\$ 315). The team with the 3rd highest score will lift the CEPM 2nd Runner-up Trophy.
- The Team from the public sector undertakings scoring the highest marks we lift the Standing Conference of Public Enterprises (SCOPE) Best CPSU Team Trophy. Amongst the teams from the various IOC Directorates, the team getting the highest score will lift the i2P2M Best IOC Directorate Team Trophy.



(2021) International PMTEA competition Online was held in Virtual Mode with 21 teams worldwide



85 participants of International Project Management Team Excellence Award (I-PMTEA) competition 2022. 'Winning is not everything but wanting to win is'

Individual team members will also gain 4 years of experience in 2 days - a great Return On the Time Invested (ROTI)

The two simulations from Prendo UK, used in the I-PMTEA competition are also used in the top 20 business schools as well as many global organizations such as :



Centre for Excellence in Project Management (P) Ltd. (CEPM), with 600+ clients covering leading public and private sector companies, central and state sector. has exposed millions regarding importance of good planning and better deliveries for country's development through print and electronic media, Lok Sabha and Rajya Sabha TV and ET Media. Our interviews and events have been covered 100+ times in national newspapers and magazines. 1000+ top notch companies, 400+ foreign speakers and participants and 300+ Indian experts have been associated with our programs.

CEPM offers a wide range of project management related services.



Global Symposiums on Project Management annually since 1992 and the World Project Management Forum (WPMF) since 2019

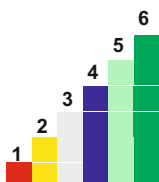
CEPM organised India's first international conference on project management in 1992 in association with UNDP. This laid the foundation for creating a project oriented India. Since then CEPM is holding global symposiums on project management every year in association with various ministries, associations and industry.

- On 4th Dec 2017, Hon'ble Minister, GoI, Shri Suresh Prabhu released the book "Building A Project Oriented Society" authored by CEPM MD, Ms. Ruchira Jain.
- In 2019 the WPMF Inaugural Meet was very successfully held with the Global Symposium in New Delhi. In 2020 and 2021 both the WPMF Meet and Global Symposium were held virtually. All three events were Supported by NITI Aayog.
- In 2023 the Global Symposium & WPMF is being held on 18-19 December in physical mode in New Delhi and virtually for international participants.



Project Management Training

CEPM has trained 31,000+ persons on various project management topics covering Totality of Project Management, Advanced PM Concepts, Advanced Risk Management, MS Project, EVMS, Agile PM, Critical Chain, Soft Skills etc. and prepares individuals for various PM certifications like CIPM & CrtPRM administered by i2P2M, a global PM certification body.



Measuring Organisation's Management Maturity

CEPM measures organisations management maturity across three areas.

- 📊 Organisation Project Management Maturity Assessment
- 📊 Organisation Risk Management Maturity Assessment
- 📊 Organisation Human Capital Management Maturity Assessment



International Project Management Team Excellence Award (I-PMTEA) Competition (2018-23)

I-PMTEA Competition (Virtual Mode) 15 - 16 November 2023 & (Physical Mode) 16 - 17 November 2023, New Delhi

I-PMTEA 2023 Sponsors

Trophy plus Cash Award of Rs. 1 Lac (US\$ 1250) to the WINNING TEAM	Trophy plus Cash Award of Rs. 25,000 (US \$315) to the RUNNER - UP TEAM	Trophy BEST CPSU TEAM	Trophy SECOND RUNNER - UP TEAM	Trophy BEST IOC Directorate TEAM
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CEPM Publications (14 Books)

CEPM has published 14 major books on project management covering diversified topics such as projects, programs and portfolios including Agile methodology.



CEPM covers end to end with a large portfolio of project and program related services.



(2013) Dr. M.V. Moily Hon'ble Petroleum Minister releasing CEPM MD, Ruchira Jain's book on 'Totality of Project Management'

(2017) Suresh Prabhu Hon'ble Minister of Industry & Commerce releasing Ruchira Jain's 2nd book on 'Building A Project Orientated Society'

Glimpses of the Past National/International PMTEA Competitions

PMTEA 2018 and 2019 - India teams only



One of the five IOC Teams engaged in Project Leadership Simulation of 27 months project giving 3 years experience in one day



One of the two Siemens Team engaged in Leading Organisation Change Simulation giving 1 year experience in one day



BPCL Team participating for the first time engrossed in action competing with 21 teams

I-PMTEA 2020, 2021 and 2022 India & International only



Northeastern University USA Team in I-PMTEA 2020



Some of the Participants of I-PMTEA 2021



(2022) 5th I-PMTEA competition ① Atul Sobti, DG, SCOPE, handing over the BEST CPSU AWARD to ② U.K. Bhattacharya, Director (Projects), NTPC and ③ Adesh Jain, Chairman i2p2m and the I-PMTEA 2022 Program Director.

(Virtual Mode)

15 - 16 November 2023

9.00 am - 5.00 pm on both days
(as per their local time)

Participating Teams from outside India

I-PMTEA 2023

Declaration of Winning Teams on
17 November from 4:30 to 5:00 pm
(GMT + 5.30 Hrs.)

(Physical Mode)

16 - 17 November 2023

9.00 am - 5.00 pm on both days

Participating Teams from India
Hotel Le Meridien, New Delhi

Who Should Attend

Teams from sectors such as

- Manufacturing
- Power and Coal
- Oil and Gas
- Telecom and IT
- R&D
- Infrastructure
- Financial Services
- Central / State Government
- Real Estate
- Academia

We expect 40 teams for the fourth International Project Management Team Excellence Award (I-PMTEA-2023). Team members can have varied background including Finance, HR, Project and Operations. In the 2 simulation programs, the team will gain an experience of 4 years on average by virtue of taking numerous decisions and measuring the impact of such decisions. *Experience is nothing but learnings from the decisions we take.*

It is a great opportunity for organisations to showcase and benchmark themselves by sending teams to participate and lift the NTPC Winner Trophy and the IOC Runner-up Trophy in the competition.

Outcomes

- To excel in managing the complexities of projects and programs.
- **To gain 4 years of real life experience in just 2 days.**
- To excel in implementing projects and managing stakeholders expectation from planning to completion.
- To take informed decisions and see its consequences
- To get real world experience in managing Time, Cost, Quality, Risk & all Stakeholders
- **To compete with peers to win International I-PMTEA competition 2023**

Registration Details

- Participation is only through sponsoring organisations. An organisation can send more than 1 team. Team can be of 3 to 5 persons.
- **Organisations nominating a team of 3 to 5 persons - INR 2 Lacs per team plus 18% GST (US\$ 2600 per team)**
- Registration fee is payable to: "Centre for Excellence in Project Management (P) Ltd."
- Registration fee is non-refundable but can nominate alternate team(s).
- Registration fee does not include travel, boarding & lodging.

For more details, please contact:

Centre for Excellence in Project Management (P) Ltd (CEPM)

Ruchira Jain (First Certified Senior Project Manager from India)
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In the human race, there is no finishing line.....